

Capabilities Statement

Company Overview

Sartography LLC, operating as SpiffWorks, develops and maintains SpiffWorkflow, the leading Python based BPMN engine: a modern, open source, business process orchestration platform. Founded in 2013 and headquartered in Staunton, Virginia, the company serves federal agencies, universities, and global enterprises.

Core Capabilities

Workflow Orchestration and Process Automation: Design, deploy, and track long-running business processes, providing a single source of truth for analysts and engineers.

Enterprise System Integration: Connect working diagrams to existing agency platforms including Microsoft Power Automate, DataVerse, SQL databases, and OpenID Connect identity providers.

Analytics and Process Intelligence: Execution events rendered as interactive heatmap overlays that surface bottlenecks for continuous improvement.

Hosted and Self-Hosted Options: Deploy SpiffWorks internally, or have us host a private server that is fully managed and maintained.

Training and Support

BPMN training for business analysts, DevOps engineers, and software developers. Structured support packages with defined SLAs, tiered response times and direct access to senior engineers.

Contract Vehicles and Business Data

We are a Small Business.

We are currently applying for a Fast Track GSA MAS Schedule.

UEI: G7ZFJT7GD2D8

CAGE: 114D7

NAICS Codes:

- 513210 - Software Publisher (Primary on SAM.gov)
- 541519 - Other Computer Related Services
- 541511 - Custom Computer Programming Services

CSA SIN codes:

- 511210 - Software Licenses
- 54151S - IT Professional Services for implementation and technical services
- 54151 - Software Maintenance Services

Past Performance

Client	Value	Work Performed
U.S. EEOC (GovCIO as Prime) Federal Government <i>2021 to present</i>	over \$150,000	BPMN-based intake workflow collaborative development with legal counsel; coordinated with GovCIO and Phase2; transparent, auditable case intake process
GSA - TTS Federal Government <i>2025-2026</i>	~\$10,000	Micro-Purchase for adjustments to open source SpiffWorks software.
Emerson Electric Company Manufacturing <i>Aug 2024 to present</i>	over \$150,000	BPMN process development, analytics engine, Power Automate integration, Okta SSO, multi-department rollout across C2C, CASS, Help Desk, and Accounting
MyOme Clinical Genomics <i>Feb 2023 to present</i>	over \$100,000	Mission-critical clinical lab workflow engine, CI/CD pipeline, Docker deployment, open-source enhancements, enterprise support
Civitos Real Estate Startup <i>Feb 2026 to present</i>	over \$200,000	SpiffWorkflow backend integration, Python and JavaScript development, Docker and Kubernetes infrastructure
University of Virginia Higher Education <i>2019 to 2021</i>	over \$500,000	Built open-source Python workflow engine for UVA Medical School IRB; rewrote SpiffWorkflow library to support complex research approvals

Key Personnel

Background	
Dan Funk Chief Executive Officer	25+ years. Former Lead Software Architect, University of Virginia; Software Development Manager, Rosetta Stone. Founded Sartography in 2013.
Alex Herron Chief Operating Officer	25+ years. BPMN architect. Former Product Manager for Web Services, Rosetta Stone. Oversees operations, client relationships, and federal business development.
Kevin Burnett Chief Technology Officer	25+ years. Former Level 5 Software Engineer (highest technical classification), Rosetta Stone, 17 years.
Jon Herron Scalability Engineer	20+ years. Former Director and Principal Engineer, Yahoo; senior engineer at T-Mobile and Northrop Grumman.
Jason Lantz Senior Software Engineer and DevOps Lead	20+ years. Leads CI/CD infrastructure, containerization, and deployment pipelines.

Differentiators

Open Source and Open Standards. SpiffWorks is built on BPMN 2.0 and Python. The execution engine is open source with an LGPL license.

Accountability by Design. Every workflow step, change, and handoff is documented automatically, meeting federal audit and oversight requirements.

Federal Experience. Active deployment with the EEOC; established partnerships with prime contract teams. Multiple small contracts with GSA TTS.

Compliance Posture. TAA compliant (all software developed in the United States). Quarterly reviews of Section 889, TAA, and FASCSA requirements. Section 508 conformance for delivered interfaces.

CONTACT:

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